



Strategic Questions for the Board

WHEN DEALING WITH OPERATIONAL/STRATEGIC CHALLENGES

Watch the webinar replay to learn
how to answer these questions.



If business unit is retained, what
actions can management take to
improve its growth and
profitability?



If business unit is sold, what is
management's degree of confidence
that the company will be rewarded
with a higher multiple?



How are costs
allocated?



If business unit is sold, what
actions can management take
to reduce costs that were
previously allocated it?



If business unit is sold, what
should the company do with
the sales proceeds?

